



Sustainable, secure and socially responsible

EOL IT Services and London Metropolitan Network, Working together in partnership.

City University London

City University London is a principal provider of undergraduate, postgraduate, professional and vocational education and has one of the highest proportions of international and graduate students of any university in the UK.

The University, whose motto is *to serve mankind*, is committed to leading London in education, research and knowledge transfer for businesses and the professions and is renowned for its international focus and the employability of its graduates.

The University teaches across a range of subjects in: arts, including journalism and music; informatics; social sciences; engineering and mathematical sciences; business; law; health and community sciences.

The University attracts over 23,000 students from 156 countries, while teaching staff are drawn from nearly 50 international locations, ensuring that the University has a truly international outlook.

City University London was founded in 1894 as the Northampton Institute and was awarded full university status in 1966. Please see the following link for more information www.city.ac.uk

THE UNIVERSITY'S CONCERNS FOR CORRECT DISPOSAL OF IT EQUIPMENT WHILST ACHIEVING RESIDUAL VALUE

When City University London agreed a budget to install new IT equipment it was left with the problem of disposing of 700 PCs and 350 CRT monitors.

With the disposal of such items came the logistical challenge of complying with all relevant legislation and the sensitive matter of data security.

In addition, the University was keen to explore the possibilities of generating an income from the disposal of the equipment.

LMN'S RECOMMENDATION

LMN has launched a partnership with EOL IT Services, one of the UK's leading independent IT asset refining and data security companies.

"EOL is a trusted service provider to many leading organisations and our role at LMN was to negotiate a 20% discount for all LMN members and associates off the list price for disposal of IT equipment," explains Maria Ilia, Business Development Manager at LMN. "The EOL service has been trialled by some of our members and has been found to be successful. IT asset disposal is now an integral part of IT and business strategy."

THE SOLUTION

The University's first job was to establish if the provider of the new equipment could process the outgoing equipment on their behalf. The provider agreed to do this; however, this service came at a significant cost to the University which was not covered by their budget.

The University turned to the London Metropolitan Network (LMN) for advice and it referred the University to LMN's preferred service provider - EOL IT Services Ltd. (www.eolitservices.co.uk).

EOL assessed the items for removal and established that the PCs were generally of a high enough grade to warrant the payment of residual value to the University. In addition, the cost of disposal of the other items was far more attractive than their previous quote.

EOL agreed a removal schedule to ensure the least amount of disruption to the University.

The University were particularly impressed by EOL's reporting procedures. City received full inventory details, together with asset numbers, within 24/48 hours of the collection enabling them to track the process and, if required, to cross check details.

By working with EOL the University is working with one of the UK's leading independent IT refurbishment and data erasure companies with over 12 years of experience in the field.

EOL also has CarbonNeutral® fleet status for all its collections and deliveries and is winner, for the third year in succession, of the prestigious Business in the Community Big Tick Award in the Eco-efficiency category. In addition EOL are holders of ISO 9001, 14001, 18001 and 27001.

THE LAST WORD

Keith Wood, IT Services Manager, City University London says:

"EOL has offered a first class service, from initial contact to collection of goods and inventory reporting. We found that everything was managed above expectations."

For more information regarding EOL IT Services working together with London Metropolitan Network please contact Jemma Beadell @ EOL on 01621 843535 or Maria Ilija @ LMN on 020 7460 5204

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