

## EOL IT Services the partner of choice for London Metropolitan Network

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Over two years ago LMN set about sourcing a company which they would feel confident recommending to their members for the responsible disposal of IT equipment and data erasure. After going through a selection process they chose EOL IT Services who met, and in many cases, surpassed the strict terms set by LMN.

Some of the benefits of using EOL:

- Full legislation compliance and accreditation including ISO 9001, ISO 14001, ISO 18001 and ISO 27001;
- Livered and unmarked vehicles all satellite tracked plus EOL also operates a carbon neutral policy for its fleet;
- A zero landfill policy with items which cannot be refurbished for the second user market going to accredited refining partners;
- Full all risk goods in transit insurance;
- Out of hours and weekend working available to minimise disruption;
- Data erasure to the highest standards carried out on or off site and can include wiping, shredding, degaussing or crushing;
- Full documentation trail and certification for equipment disposal and data erasure;

## LMN Members enjoy excellent discounts with EOL IT Services

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[www.eolitservices.co.uk](http://www.eolitservices.co.uk)

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tel 01621 843535 fax 01621 843534 email [enquiries@eolitservices.co.uk](mailto:enquiries@eolitservices.co.uk)

# Case Study

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Several LMN members have taken advantage of the attractive disposal rates which LMN have negotiated on their behalf, including City University who had agreed a budget to install new IT equipment which left the problem of disposing of 700 PCs and 350 CRT monitors. In addition, the University was keen to explore the possibilities of generating an income from the disposal of the equipment.

The University's first job was to establish if the provider of the new equipment could process the outgoing equipment on their behalf. The provider agreed to do this; however, this service came at a significant cost to the University which was not covered by their budget. The University turned to the LMN for advice and it referred the University to their preferred service provider - EOL IT Services Ltd. ([www.eolitservices.co.uk](http://www.eolitservices.co.uk)).

EOL assessed the items for removal and established that the PCs were generally of a high enough grade to warrant the payment of residual value to the University. In addition, the cost of disposal of the other items was far more attractive than their previous quote.

The University received full inventory details, together with asset numbers, within 24/48 hours of the collection enabling them to track the process and, if required, to cross check details.

Keith Wood, IT Services Manager, City University London says:

*"EOL has offered a first class service, from initial contact to collection of goods and inventory reporting. We found that everything was managed above expectations."*

## Special Offer – January collection FREE of charge

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As an LMN Member you will enjoy excellent discounts on the EOL IT collection service, but to find out why EOL is the partner of choice for LMN test the service by booking a **free of charge** collection of your redundant IT equipment during January 2010.

### You may even earn residual value on redundant IT equipment.

- Based on the Terms and Conditions below EOL will make **no charge** for disposal services including collection, data erasure and processing.
- **Where residual values apply these will be quoted and guaranteed upfront.**

#### Terms & Conditions

1. Minimum quantities apply.
2. No CRT only or CRT weighted collections.
3. Collections must take place **before 31st January 2010.**
4. This offer is restricted to a single collection per company.
5. Collection flexibility required.

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