



London Technology Network
Ideas into Action

Can Networks Work ?

or

How to link university based research
with business

and

Why is this relevant to today's meeting ?

Peter Reid

AGENDA



1. What industry wants from the research base
2. The London Technology Network model
3. Relevant lessons



1. What technology-intensive companies want from the research base

Innovative ideas and expertise

Research is, by definition, innovative.

Research expertise may be as valuable as research outputs

Leverage existing and access new funding streams

Research expertise has been developed through long-term funding

Support for collaborative R&D from regional, national and EU sources

Vast diversity (scale & scope)

Researchers are international in their scope and range of knowledge

Accessible research from a wide range of disciplines and sectors

So that's one stakeholder

2. London Technology Network model



Technology Advocates

Technologists are the best advocates of their technologies

Research Quality

Focus on leading edge, World-class Research

Region Wide

The scale and scope of the research base is crucial

London Technology Network's mission



“to promote the transfer of
technology-based innovation”



Access to the region's academics

Directed by:



Also working with: *



130+ academics covering the activities of 6,000+ colleagues in 30 institutions

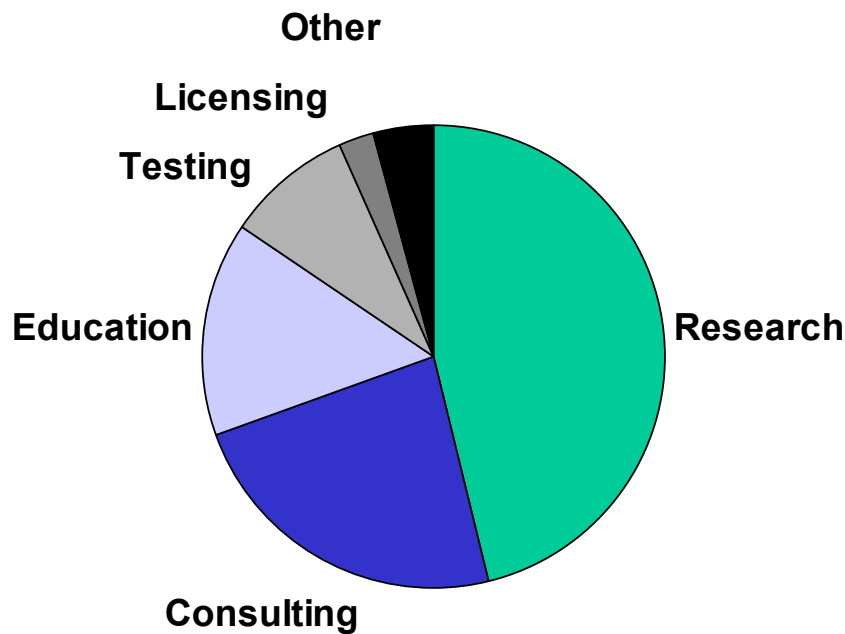
- and that's another set of stakeholders

London Technology Network Outputs

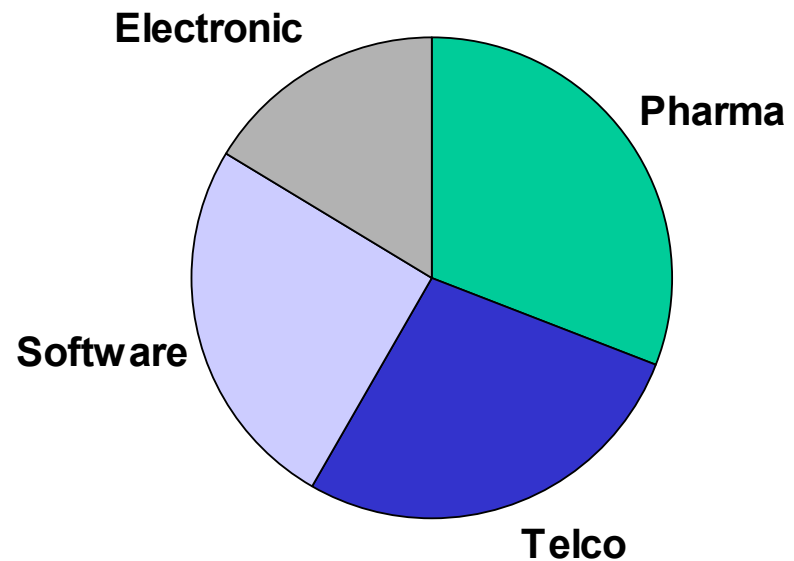


The 297 initiated projects in the year to June 2005 show the wide variety of relationships that are formed in collaboration and represent £14.7 Million activity.

Mechanism



Type of client



3. Transferable Lessons from the LTN



Legal Status

Company Limited by Guarantee and not-for-profit.

Executive Authority

How can decisions be made in a “business like” way

Transparency

Decisions and processes are seen to be honest and unbiased

Focus on Stakeholders

Who are they - & how they gain

Conclusion



Networks can work

Peter Reid

p.reid@ltnetwork.org