

Speakers Biographies

Glenn Tookey: Marketing Director

Glenn is InTechnology's Marketing Director with responsibility for Marketing, Product Development & Management and Commercial Management. Glenn was previously Chief Operating Officer at Evoxus the voice and networking communications provider acquired by InTechnology in January 2007. Glenn has worked in the communications industry for over 30 years, beginning his career at BT where he held a broad range of operational, sales and marketing roles before moving to become Managing Director of cable operator Telewest's Business Services Division in 1996. His tour of IT and Communications services was completed as European Sales and Marketing director at Internet hosting provider Telecity plc, before joining Evoxus in 2002. Glenn, 49, lives in North London and his interests cover Football, Golf, Classic Motorcycles and Fine Restaurants.

Stephen Mills: Client Account Director - Customer Management

Stephen is 48 years old, previously has worked in IT and Telecommunications for 17 years including 3 years at COLT and 9 years with Cable & Wireless in senior sales roles. He has been working for InTechnology since February this year and is thoroughly enjoying the role of Client Director within the Customer Management team. He sees the LMN community as a very important body of customers and is looking forward to providing a professional service and very excited about the new Managed Services that InTechnology has to offer such an influential community.

Robert Pearson: Client Account Manager - Managed Voice Sales

Robert is a client Account manager for the Managed Voice team in InTechnology. He has been with the company for the past 18 months. Prior joining InTechnology, he worked for well established international companies such as BT, Cable Wireless and IBM. Overall, Rob has over 20 years experience in the IT and Telecom industry.

Iestyn Davies: Professional Services Consultant - Professional Services

Iestyn has been with InTechnology for 3 years working his way up from Junior Application Specialist to Professional Services Consultant. His current job responsibilities involve supporting new business sales team and also working as a chargeable consultant to help both new and existing customers. He is a specialist in data services including storage, backup, virtualisation disaster recovery planning etc... Before joining InTechnology, he had various IT roles with Turner Virr and Co, Everlogic, Redcar and Cleveland Council for about 7 years.